

Interview Preparation Tips:

1. Know everything about yourself and your resume!
 - a. Remember responsibilities, projects and other stories for each of your listed professional experiences!
 - b. Read up on your educational experience; what relevant courses have you taken? What projects did you do? Did you participate in any other extra curricular activities?
 - c. Be able to vouch for your skills
 - i. If you claim to speak another language, at least be able to form a coherent sentence or two
 - ii. Know the basics of the technical skills you list. I.e. Basic operations in Excel.

2. Be able to answer the classic;
 - a. Why consulting, why this company, why this office?
 - b. Why should they pick you?

Please provide a coherent answer that ties in with the given company you are interviewing with.

E.g. I believe Bain is the right fit for me because of their focus on private equity, which resonates well with my internship in investment banking. I furthermore feel that the “down-to-earth” culture or close-knit relationships at the individual offices says a lot about Bain – I find it vital to have a close relationship with my colleagues that goes beyond project deliverables, as I plan to spend a fair amount of time around them.

3. Prepare your stories
 - a. Frame stories in 3 steps: Situation – Complication – Resolution!
 - i. In what situation/context is your story set?
 - ii. What is complication, which makes this story relevant to the question?
 - iii. How did you about resolving the complication, and what was the result of that?

Remember! Make your stories short and precise (2-3 min.)

The interviewer will ask you to elaborate if needed!

A good tip is to carefully memorize 10-15 stories you can apply to several of the questions (i.e. by changing the focus of the story, the same story can have multiple aspects).

* See below for a non-exhaustive list of potential “story questions”

4. If your target company is heavily focused on one industry – know the industry and its latest news!

5. Know how to solve difference cases!
 - a. Business Cases (Frameworks) → Enter new market, how?
 - b. Market Sizing/brain teasers → Potential to enter underwear market in US?
 - c. Interpersonal → A client agreed to provide you with vital data for Mondays meeting, but it is now Friday 5 PM and you still haven't got it!

*** List of story questions: (Not exhaustive)**

1. Please describe your most important leadership experience and the impact that you had as a leader.
2. Describe a problem that you would like to tackle at [this firm], why and how would you pursue it.
3. If I were to speak to your colleagues from your most recent internship (or friends in school), what would they say about you? What are the strengths and weaknesses they would share?
4. Describe a situation where you failed. What did you learn about yourself and how did you change as a result?
5. Tell me about a project that didn't go well and why and what you would do differently next time?
6. Can you describe your brand?
7. How have you dealt with low team morale in the past? Provide an example of when you had to give a bad performance review.
8. Describe a project, which challenged you. Describe a client relationship, which was challenging.
9. Mention something you're proud of, which isn't a product of education and professional experience.
10. Have you ever set a goal and weren't able to achieve it?
11. Tell me of a time you effectively developed a solution using different approaches and perspectives?
12. Tell me of a important decision you have taken; how did you make the decision, and what was the effect of it?
13. When did you take a big risk and how did you mitigate it?
14. Tell me of a time when you had to teach somebody.
15. Have you ever had too many tasks at your hand, how did you prioritize them?
16. Tell me of a time where you had to adjust yourself due to different personalities, cultures etc. in a your team? (how did you deal with this/these person(s) even if the individual(s) might not have liked you)
17. Describe a situation where you were able to persuade someone to see things your way.
18. Describe a situation where your idea became the success of a given project, undertaking or/and solution.